

Amin HASBINI

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Lebanese nationality, based in France since 2017
(French citizenship in progress)

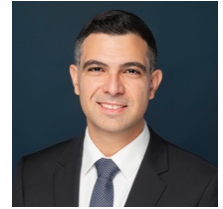
PhD, Brunel University London, 2019

Master Telecom & cybersecurity, Université St-Joseph, 2009

Fluent / Author / Speaker: English, French, Arabic

Beginner: Russian

Mobility: France, Western Europe, US + travels



AI & CYBERSECURITY STRATEGY EXECUTIVE

- Over 15 years of **international experience** leading **advanced research, innovation** and **large-scale cyber defense programs** across 70+ countries.
- Proven ability to **align cybersecurity with business strategy**, enhancing **corporate resilience, trust** and **growth** through intelligence-driven and risk-based approaches.
- **Recognized leader and team builder**, experienced in creating and scaling high-performance research organizations, managing multicultural experts and driving AI/ML-based innovation in cybersecurity.
- **Trusted advisor** to governments, Fortune 500 boards, central banks and international institutions (INTERPOL, UN, FBI, CERTs, FIFA, ICANN, ITU, RIPENcc) on cyber policy, resilience and strategic threat intelligence.

PROFESSIONAL BACKGROUND

2013 - 2025

12 years

2018 - 2025

7 years

Based in **France**
+ regular travels in
Middle East,
Europe, US, Asia &
Africa

KASPERSKY

Global cybersecurity leader (5,000 employees, US\$822M revenue, 400M+ users). GREAT is its elite threat intelligence unit investigating APTs and advising governments and enterprises worldwide.

HEAD OF RESEARCH CENTER, MIDDLE EAST, TURKEY AND AFRICA (GREAT)

Leading the GREAT in the Middle East (2018-2020, 20 countries) + Turkey and Africa (2021-2025, total 70 countries), managing a team of 6 top level experts, incidents, infrastructure, servers, telemetry data, HW, SW, travel and engagement budget.

Oversee threat intelligence research, regional investigations and strategic partnerships. Drive advanced malware analysis, APT tracking, advise governments, enterprises and media on emerging threats and cyber defense strategies.

- > **Expert consulted by OPECST (French Senate & National Assembly)** for the national AI report "ChatGPT, et après?" (Nov 2024), contributed on AI risk and cybersecurity alongside OpenAI, Google DeepMind, Meta, and Microsoft.
- > **Created and led "BSSML"**, an AI/ML-driven threat-hunting system that increased global advanced attack detection by 25%, blocked 10,000+ malware domains and generated 50% of KASPERSKY's threat intelligence leads (➡ see [press-release](#) and [project research](#)).
- > **Led the strategic engagement that secured ARAMCO as Kaspersky's largest global customer (\$10M revenue)**. Presented technical breakthroughs directly to C-level executives, built executive trust through demonstrated expertise, and expanded the relationship across SABIC, SAMREF and the broader Saudi Oil & Gas sector.
- > **Built and led the META GREAT research center, recruiting and developing a world-class team across five countries**. Delivered major discoveries ([Deathstalker](#), [MuddyWater](#), SparkRAT), reported a [Microsoft zero-day](#) and set a global benchmark for cybersecurity excellence.
- > **Directed KASPERSKY's support to Interpol during FIFA World Cup Qatar 2022**, designing real-time threat monitoring and detection processes that uncovered a politically motivated cyberattack and enhanced visibility among Qatari institutions.

2013 - 2018

5 years

Based in **UAE**
+ regular travels in
Middle East,
Europe, Asia &
Africa

SENIOR SECURITY RESEARCHER (GREAT)

Research and analyze advanced persistent threats, malware and global cyber-espionage campaigns, publishing widely cited threat intelligence reports. Collaborate with international teams to reverse engineer malware, develop detection technologies and brief governments, enterprises and media.

- > **Co-founded and structured KASPERSKY's Threat Intelligence department**, turning internal research data into a commercial offering. Bridged client needs with R&D capabilities, helped secure major accounts and contributed to the team being named "Team of the Year" among 2,000 employees, department generated \$50M revenue in 2024.
- > **Discovered and exposed three major global cyberthreats** - [Stonedrill](#) (2017), [Operation Ghoul](#) (2016) and [Operation Parliament](#) (2018) - impacting 30+ countries and leading to collaborations with the FBI and EU/Asia/Middle East CERTs, reinforcing KASPERSKY's leadership and generating multi-million-dollar business opportunities.

2012 - 2013

1 year
Based in **KSA**
+ travels UAE,
Lebanon

- > **Resolved a major client crisis in Saudi Arabia:** led the recovery of a failing cybersecurity engagement with the Saudi Central Bank (SAMA) and 20 major banks. Personally delivered advanced training, restored executive trust, earned a CTO spot bonus, and transformed the relationship into Kaspersky's largest regional banking partnership, generating \$300M+ in business over the following decade.

DELOITTE - SAUDI ARABIA

Global professional services firm (audit, consulting, risk, tax, advisory), one of the "Big Four," supporting major Vision 2030 and national infrastructure programs.

SENIOR SECURITY & PRIVACY CONSULTANT

Lead security and privacy consulting projects for government, banking and enterprise clients, delivering ISO 27001, PCI-DSS and regulatory compliance frameworks. Conduct risk and vulnerability assessments, architecture review, advising executives on cyber risk, incident response and data privacy strategies.

- > **Evaluated the cybersecurity of Saudi Arabia's largest commercial bank,** identifying and demonstrating a critical online banking vulnerability. Strengthened executive trust, expanded DELOITTE's engagement and reinforced credibility in high-stakes financial cybersecurity.
- > **Supported the cybersecurity assessment of a key Saudi government entity** overseeing national digital certificates and PKI infrastructure. Detected critical vulnerabilities, guided remediation and contributed to a multi-year contract renewal through demonstrated technical excellence.

2008 - 2012

4 years
Based in **Lebanon**
+ travels UK

DC GROUP

Private IT consulting and systems integration firm with regional presence in the Levant and Saudi Arabia.

SECURITY NETWORK ENGINEER

Deploy and secure LAN/WAN infrastructures, including routing, switching, VPNs and firewalls for banks, governmental entities and telcos. Implement IDS/IPS, access controls and incident response measures to ensure network availability, performance and compliance.

- > **Assessed the cybersecurity of a major Lebanese telecom operator,** performing manual penetration tests on BGP and MPLS networks, identifying key vulnerabilities and improving overall network resilience.
- > **Deployed a million-dollar IBM-Cisco network and performance management solution** on Solaris for a large regional telecom operator. Led complex integrations and custom configurations, achieving full delivery within six months and securing project expansion.
- > **Implemented a Cisco-based wireless mesh network** at a major Middle Eastern airport for SITA, leading deployment, testing and certification under tight timelines and enhancing operational connectivity and reliability.

OTHER ASSIGNMENTS AND ROLES

2022	Visiting lecturer, 3 months' workshop on advanced cybersecurity - UNIVERSITY OF WALES SAINT TRINIDAD
2017 - 2019	Subject Matter Expert, Security Stability and Resilience of the DNS - ICANN
2015 - 2020	Board member, co-authored global cybersecurity guidelines for smart cities - SECURINGSMARTCITIES
2015	Trainer for cybersecurity anti-crime units in Lebanon - UNITED NATIONS DEVELOPMENT PROGRAM
2012 - 2013	Trainer for cybersecurity and Linux courses (CCNA security, Certified Ethical hacker) - ITGRAMMAR

ADDITIONAL TRAINING AND CERTIFICATIONS ➔ FULL LIST AVAILABLE ON [LinkedIn profile > certifications](#)

SPEAKING ACTIVITIES & MEDIA ➔ FULL LIST AVAILABLE ON [LinkedIn profile > publications](#)

Conferences	Frequent speaker at international conferences (GARTNER, ITU, GITEX...)
Media	Regular media contributor (CNN, BBC, FRANCE24, FORBES, BLOOMBERG, AL JAZEERA, CNBC, MSN...)
Thinktanks	RENAISSANCE NUMÉRIQUE : strategic insights on intersection of artificial intelligence and cybersecurity

OTHER INTERESTS

Projects	PQC Readiness Scanner : quantum readiness assessment for CAC40 enterprises DomainWatch : brand impersonation monitoring, 5,400+ enterprises, 72 countries
Antiques	Cofounder and CTO - AATEEQ LUXURY ANTIQUES STORE
Others	Wine tasting, coffee tasting, running, archery, treetop adventure, human psychology and stimulus